

# You, corporate & Ince, in any case



In this fast-paced world you are seeking a pro-active business services partner that moves your company forward, someone who understands your challenges and the importance of commitment. Meet Ince, your trusted partner, in any case.

From our offices in Europe, the Middle East and Asia, our dedicated team of legal and business services professionals can guide you in developing and delivering on your roadmap for sustainable success and provide you with advice that will not only safeguard your business interests but ensure you reap commercial rewards.

Providing you with strategic guidance and well considered advice, we are renowned for the depth and breadth of our legal services and our understanding of the industries in which you operate. We recognise your needs and offer business focused legal services, together with advice that makes commercial sense.

**One firm, in any case**

With about 150 years of experience, we have cultivated a seamless 'one-firm' approach that is tailored to your personal needs and pairs you with the best legal and strategic business professionals in your field; whenever, wherever, and in any case.

**Support, every step of the way**

By leveraging our sector expertise, legal skills and market experience, you can feel safe in the knowledge that we will both handle complex legal issues on your behalf while providing you with expert strategic advice when the need arises.





## More than business as usual commercial, pragmatic and innovative advice

We are delighted to introduce our corporate practice to you. Our clients work in a wide range of sectors from start-ups, entrepreneurs and high net-worth individuals to private equity houses, family offices, venture capitalists, financial institutions, private and public companies and multinational corporations.

Recent years have seen the significant expansion of our corporate team, which now comprises partners from magic circle and other well-known law firms. An attribute which we all have in common is a pragmatic commercial approach, which combined with our high level of sophistication results in first class levels of expertise and service.

We offer cost-effective and practical advice covering a variety of corporate and commercial matters both in the UK and internationally, and supporting most aspects of what a business requires throughout its life cycle.

Whatever the size or complexity of the proposed transaction, our experts will be able to provide the appropriate advice in a clear and concise manner, focused on your needs and objectives. Every matter is led by one of our partners, who will provide commercial, pragmatic and innovative advice.

“We offer cost-effective and  
practical advice.”

## Local & global

Headquartered in London, one of the world's most international cities, it is no surprise that a majority of our corporate team's transactions have an international element, and we deal with a large number of overseas firms on a day-to-day basis.

The Ince corporate team is at the heart of an across-the-board professional services group, and so is perfectly placed to assist overseas clients on UK start-ups, acquisitions, disposals and general commercial activities.

We have an extensive network of lawyers and connections across numerous jurisdictions with whom we have developed good working relationships enabling us to complete complex transactions and help them achieve their objectives.

## A wealth of professional services

Whether you are a start-up or an established organisation, we provide you with first-class professional and legal services designed to meet your specific needs. As your trusted partner, we can manage all your legal and strategic requirements. Let us worry about the fine print so you can focus on your business.

In a highly fragmented legal services sector, The Ince Group plc, the firm's ultimate parent company, has adopted a business model which is focused on consolidation and expansion into complementary businesses to its core legal services business.

Our own experienced capital markets team handled the Group's listing on the Alternative Investment Market of the London Stock Exchange (AIM) in August 2017, raising £20m.

## Corporate and corporate finance

- Mergers & acquisitions
- Corporate finance
- Joint ventures, shareholders agreements and investment agreements
- Management buy-outs/buy-ins
- Private equity and venture capital
- EIS and SEIS
- Partnership agreements
- Corporate real estate
- Shareholder and partnership disputes

## Capital markets

- AIM and LSE listings
- Public company takeovers
- Secondary issues, including placings, vendor placings and rights issues
- Advising on continuing obligations under the London Stock Exchange rules
- Corporate governance

## Restructuring and Insolvency

Advising all stakeholders on the contentious and non-contentious aspects of:

- Cross-border and complex restructurings
- National restructurings
- Trading insolvencies and business rescues

## Banking and finance

- Acting for borrowers
- Acting for senior, mezzanine and junior lenders

## International

- International, multi-jurisdictional transactions
- Cross-border mergers
- Inward investments

## Commercial contracts

- Terms and conditions
- Sale and purchase of goods
- Agency agreements
- Franchise agreements
- Intellectual Property (IP) matters
- Outsourcing
- IT and software licensing

## Corporate advisory

- Incorporations, registered office facility and full-service company secretarial services
- Corporate support
- Corporate tax compliance and planning
- Corporate governance guidance

### The wider team

The department works closely with the firm's real estate, tax, employment, licensing, regulatory, dispute resolution and private client departments, so the firm is able to provide 'one-stop' advice on all aspects of a transaction.

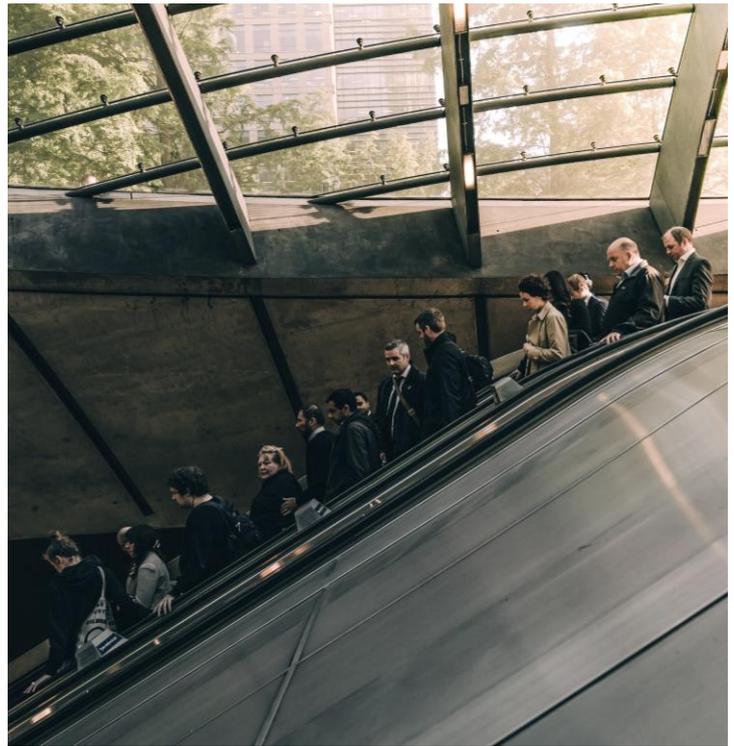
## In any case, in any industry

We advise clients in a variety of sectors, including maritime, aviation & travel, energy & infrastructure, commodities & trade, TMT, gaming & betting, leisure, hospitality & retail, insurance, real estate and private wealth & family.

Our clients include family-owned businesses, entrepreneurs, family offices and listed plc's. Many of our transactions have an international element.

## How we work

Our priority is to equip you with the know-how and support you need to make the right decisions for your business. We are experts at clarifying complex solutions, taking the guesswork out of potential challenges before they arise. We are known for turning complex solutions into comprehensive explanations.



“...to equip you with the know-how and support you need to make the right decisions for your business.”

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**LEGAL ADVICE TO BUSINESSES GLOBALLY FOR ABOUT 150 YEARS.**

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